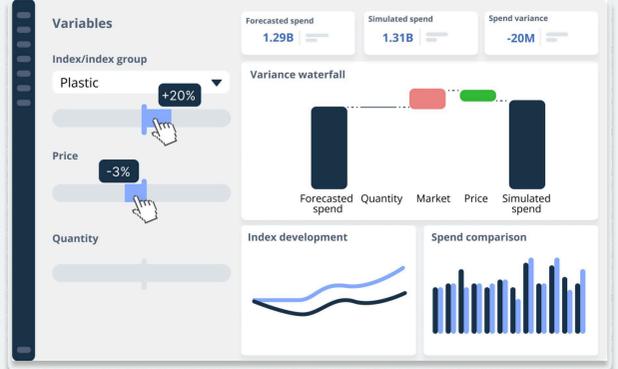


What-If Scenario Simulation

Enhance strategic sourcing and risk management to protect profitability

Reduce risk and drive smarter procurement decisions with agile simulation.

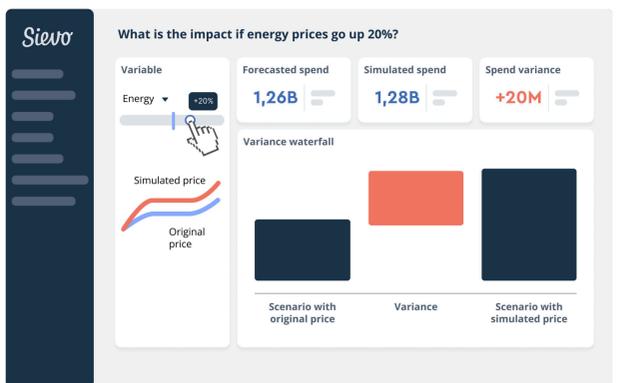


Today's volatile market conditions are a major challenge for procurement organizations

In today's turbulent market, rapid decision-making is essential. Without the right tools you're always one step behind. Decisions are made with incomplete information, while the true impact of supply chain disruptions and price fluctuations remains unknown until it's too late. This fragmented approach leads to slow analysis, suboptimal supplier negotiations, and missed opportunities to protect margins. Without the ability to proactively simulate different scenarios, your organization is left vulnerable to market shocks, and unable to make agile, fact-based decisions.

Improve strategic sourcing & protect margins

- Use scenario analysis to **strengthen category strategy planning and prepare for supplier negotiations**
- **Quickly assess when price adjustments or supplier negotiations are needed** to protect margins and manage end-product pricing in volatile markets



Enhance risk management & collaboration

- **Anticipate and respond to impact of price changes, margins or volume shifts** to prepare mitigation strategies
- **Ensure everyone is on the same page.** Save and share scenarios with your team, capturing all inputs and selections for easy collaboration

Assess the impact of different events on your future spend

Anticipate and respond to market changes

by simulating the impact of price, volume, margin and index inputs.

Gain crucial information to **support end-product pricing decisions** in volatile markets.

Forget manual data crunching. Create scenarios fast with all your data in one place.

Available as an add-on to Spend Analytics

Powerful entry point to scenario modeling by using latest prices and volumes as your baseline.

Included in Direct Materials Budgeting & Forecasting

More advanced scenario modeling on top of your materials budgets and forecasts or scenarios with any price or volume data as baseline.