

PO ANALYTICS

Unlock more savings with forward-looking purchase order visibility

Manage commitments, mitigate risks, and drive value with a single source of purchase order (PO) truth for Procurement, Finance, and Supply Chain.



Trusted by



Don't get blamed for wasted savings, supplier blind spots, and inaccurate planning due to insufficient PO data visibility

Variances in price and quantity between POs and invoices go unnoticed, **wasting** the effort invested in **negotiated prices**

Without the data, it's almost **impossible** to hold suppliers **accountable** and **manage performance** effectively

Manual tracking, maverick buying, and non-compliant purchase processes create **operational blockers** and **increase costs**

No clarity on open commitments and budget backlogs result in **unreliable financial planning** and **forecasting**

Improve your purchase-to-pay process with the complete visibility into your purchase order lifecycle

Understand your purchasing patterns and open commitments

Easily manage your purchasing backlog with a **holistic overview of your PO values** by category, organization, and supplier. Deliver timely input and **build trust with Finance and Supply Chain**. By keeping track of goods and services yet to be invoiced and **share future liabilities with Finance** to manage cash flow.

Plus, **share open commitments with Supply Chain** by value or quantity and supplier location to ensure timely delivery and prevent disruptions.



Improve supplier reviews with granular PO status & invoice variance visibility

Dig deep into your purchase orders and **review the status from various angles**, e.g., by PO header or PO line versus value, quantity, or count. **Compare purchase orders side-by-side with its respective invoices** and identify instantly the **variance impact** in price, quantity, and value.

Enable Supply Chain with PO statuses and PO status vs. invoice variances so they can **proactively manage** inventory, logistics, improve supplier reviews, and more.

“Opella leverages Sievo to reach 87% PO coverage, cutting maverick spend by 43% in one year. We now have a culture of data ownership, leading to more accurate and reliable data across our whole organization. We moved from reactive to proactive data management, positioning us to tackle future challenges with confidence.

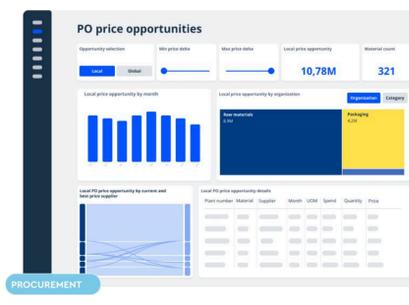


Dimas Surribas
Manager, Digital Procurement at Opella

Opella.

Identify where the PO process needs improvement & reduce maverick spend

Discover **what to optimize first** with an **overview of process cost vs. order value** by categories and organizations. Identify **process bottlenecks** like high volumes of low-value POs, **monitor internal order process compliance** and share with Finance the identified **sources of non-compliant activity** such as after-the-fact POs or split orders to **reduce maverick spending**.



Capture more savings with global & local PO price opportunities

Uncover savings opportunities by identifying **different prices paid for the same item** across various suppliers and regions. Find the **most affordable suppliers** for each category through Sievo's supplier recommendations within your supplier base.

Minimize transaction fees and other administrative costs as Sievo goes through your high volumes of low-value POs and **suggests consolidation opportunities automatically**.

Bridge the gaps between Procurement, Finance, and Supply Chain with Sievo PO Analytics



Capture more savings with better purchase-order lifecycles



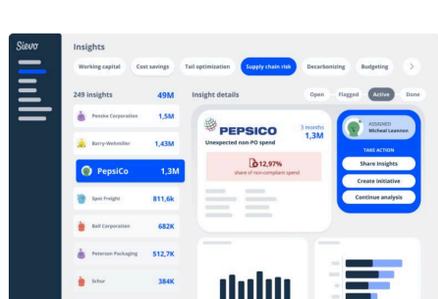
Improve financial accuracy & budget control



Build a predictable, agile & resilient supply chain

Protect your procurement savings & processes with non-PO spend Insights

No manual work needed with Sievo's non-PO spend Insights. Easily reduce costs and optimize processes with **predictive insights on high non-PO spend areas** and trace the source by e.g., organizations or categories. Quickly review **key analytics for each Insight over set periods** (e.g., last 3 or 12 months). Minimize risk by **acting immediately with guided actions**, like creating an initiative or sharing Insights, to address compliance and supplier issues.



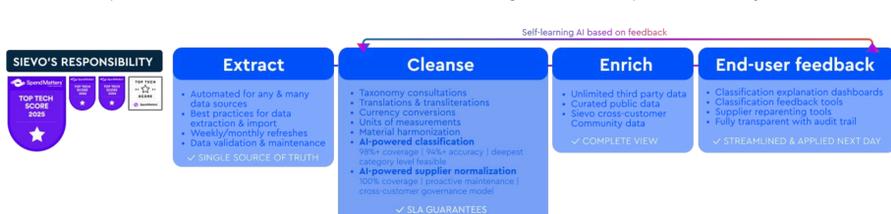
Spend Analytics + PO Analytics = backwards & forward-looking spend visibility

To meet the growing procurement mandate, Sievo Spend Analytics can be easily scaled with add-ons such as PO Analytics.

Use cases	Sievo Spend Analytics invoice-based (what has been spent)	Sievo Spend Analytics + PO Analytics invoice + purchase order-based (what has been spent + what is committed)
Get full spend visibility, track payment terms and working capital opportunities, and more	✓	✓
Receive predictive insights on cost savings, payment term opportunities, tail spend optimization, etc.	✓	✓
Gain insights, recommendations and benchmarks by enriching with third-party data and community data	✓	✓
Track PO values, open commitments, and analyze PO backlog	✗	✓
Analyze POs vs. invoice variances and monitor PO process compliance	✗	✓
Assess future financial risks by understanding un-invoiced commitments	✗	✓

Maintain control while Sievo takes over the responsibility

Sievo is the only procurement analytics provider that takes end-to-end data accountability – while delivering industry's highest data quality. This is reflected in the fact that our customers gain on average 63x ROI and Spend Matters has awarded us best-in-class Data Management for multiple consecutive years.



More opportunities are hidden in your data!

Tackle the ever growing procurement mandate with every procurement analytics solution and data you need. Gain the **full 360° view** by simply scaling with Sievo add-ons.



#1 Procurement Technology Awarded by SpendMatters

High Business Value

Best-in-class Spend Analytics

Best AI & Automation Capabilities

Fastest Time to Value

Most Advanced Predictive Insights

Sievo's end-to-end data responsibility (extraction, cleansing, enrichment, harmonization, and classification), software updates, maintenance, account support, certificates & onboarding materials are all included in Sievo's subscription.

