

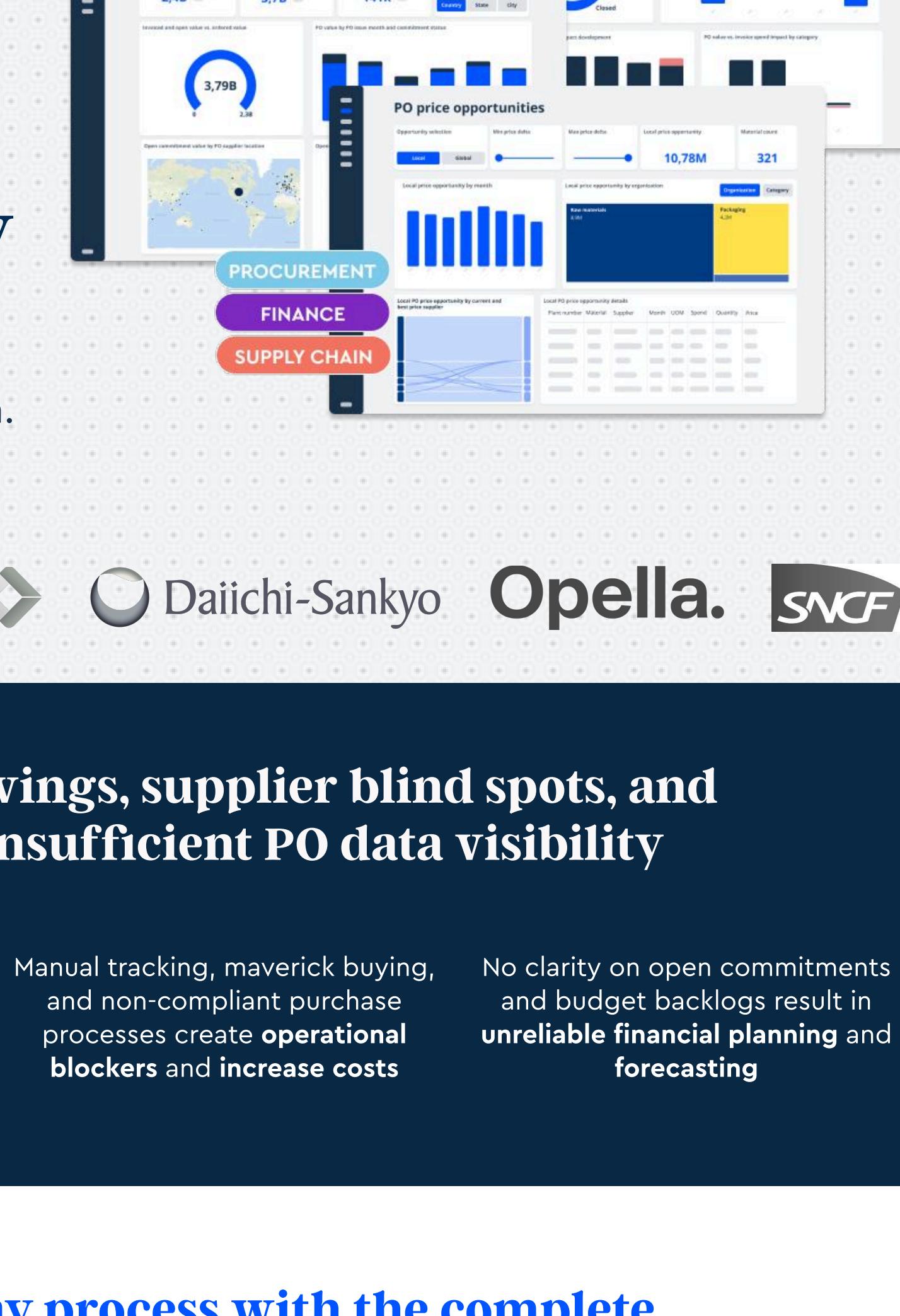
PO ANALYTICS

Unlock more savings with forward-looking purchase order visibility

Manage commitments, mitigate risks, and drive value with a single source of purchase order (PO) truth for Procurement, Finance, and Supply Chain.

Trusted by

MARS œrlikon FLSMIDTH Valmet Daiichi-Sankyo Opella. SNCF



Don't get blamed for wasted savings, supplier blind spots, and inaccurate planning due to insufficient PO data visibility

Variances in price and quantity between POs and invoices go unnoticed, wasting the effort invested in negotiated prices

Without the data, it's almost impossible to hold suppliers accountable and manage performance effectively

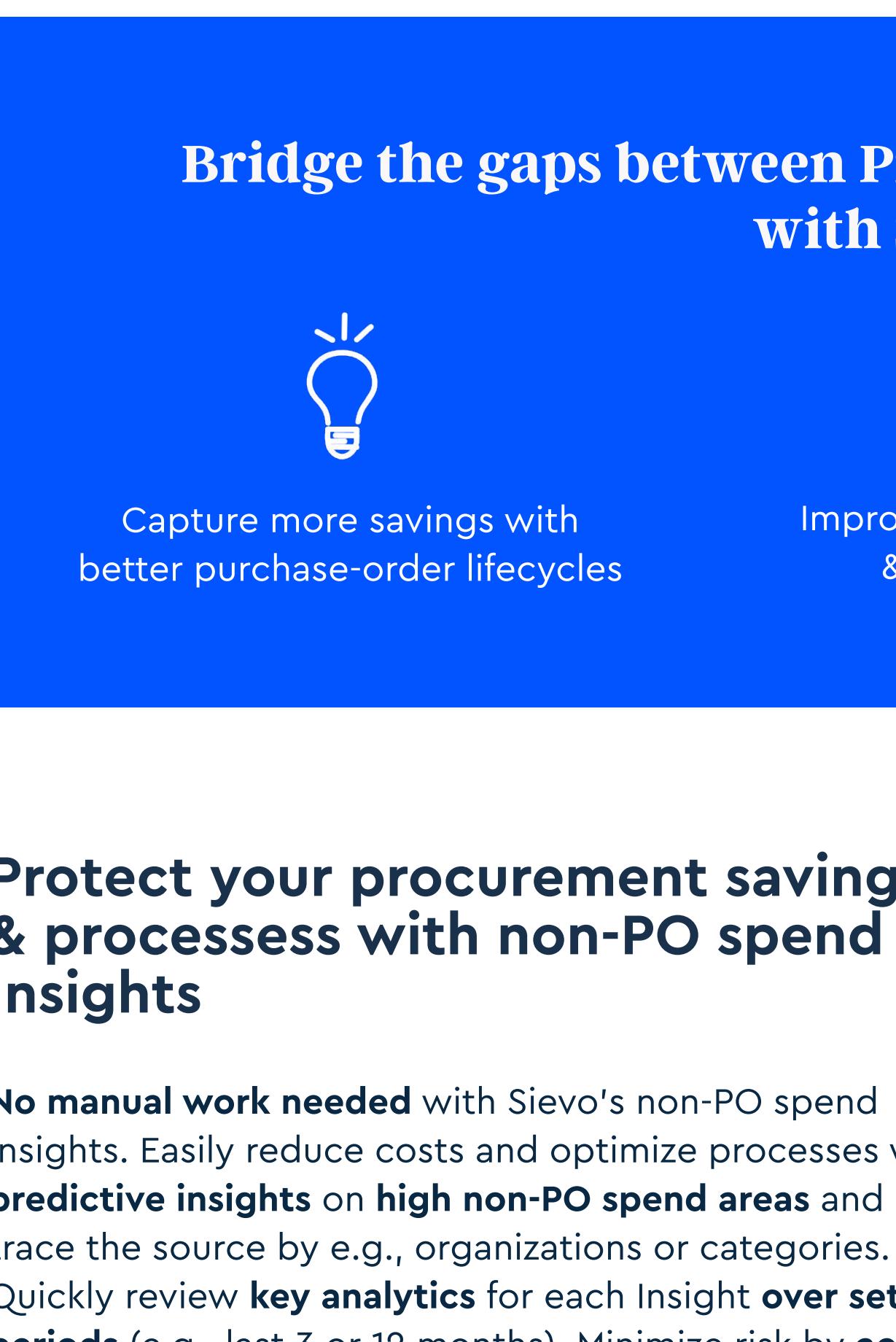
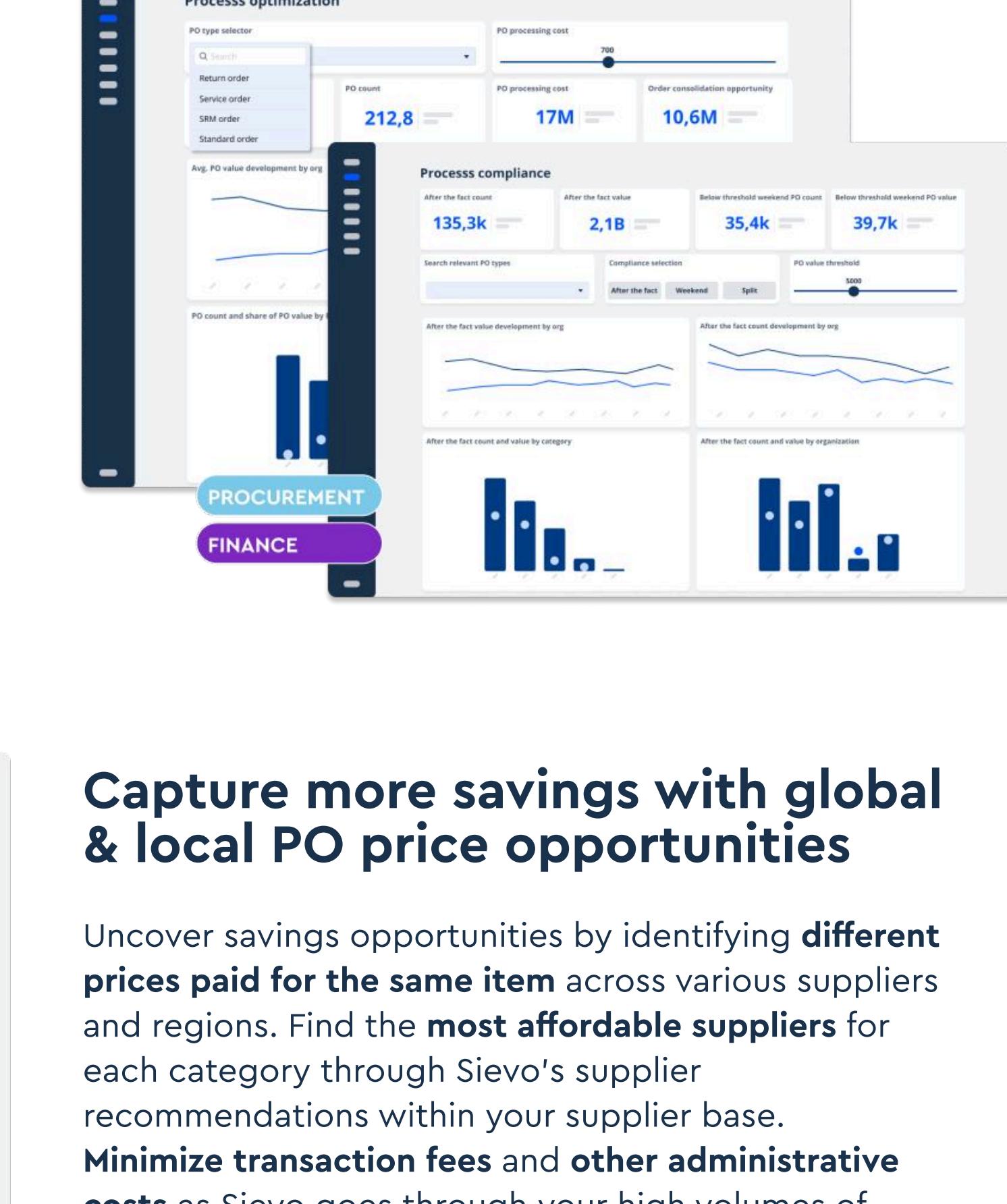
Manual tracking, maverick buying, and non-compliant purchase processes create operational blockers and increase costs

No clarity on open commitments and budget backlogs result in unreliable financial planning and forecasting

Improve your purchase-to-pay process with the complete visibility into your purchase order lifecycle

Understand your purchasing patterns and open commitments

Easily manage your purchasing backlog with a holistic overview of your PO values by category, organization, and supplier. Deliver timely input and build trust with Finance and Supply Chain. By keeping track of goods and services yet to be invoiced and share future liabilities with Finance to manage cash flow. Plus, share open commitments with Supply Chain by value or quantity and supplier location to ensure timely delivery and prevent disruptions.



Improve supplier reviews with granular PO status & invoice variance visibility

Dig deep into your purchase orders and review the status from various angles, e.g., by PO header or PO line versus value, quantity, or count. Compare purchase orders side-by-side with its respective invoices and identify instantly the variance impact in price, quantity, and value. Enable Supply Chain with PO statuses and PO status vs. invoice variances so they can proactively manage inventory, logistics, improve supplier reviews, and more.

Opella leverages Sievo to reach 87% PO coverage, cutting maverick spend by 43% in one year.
We now have a culture of data ownership, leading to more accurate and reliable data across our whole organization. We moved from reactive to proactive data management, positioning us to tackle future challenges with confidence.

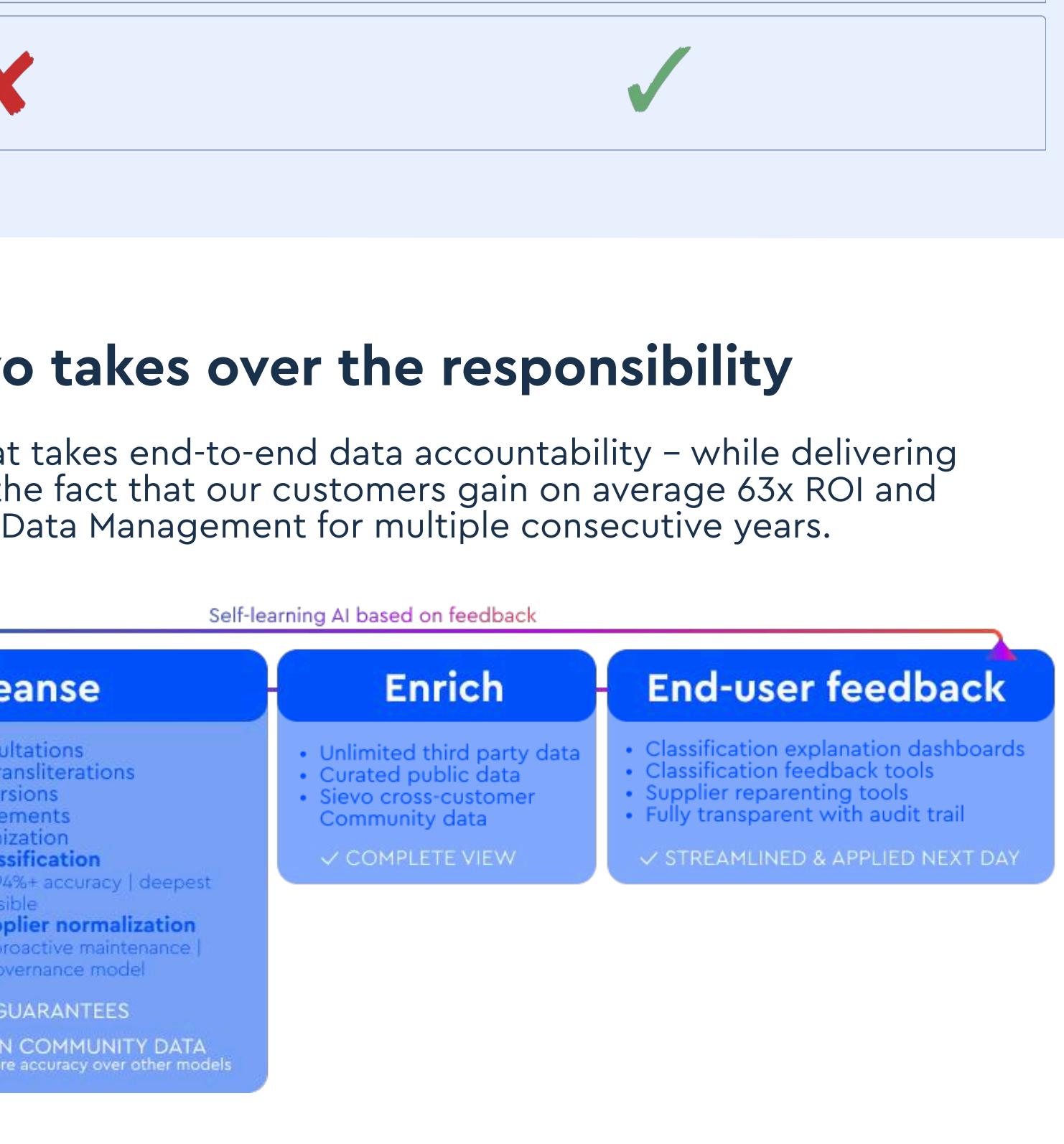


Dimas Surribas
Manager, Digital Procurement at Opella

Opella.

Identify where the PO process needs improvement & reduce maverick spend

Discover what to optimize first with an overview of process cost vs. order value by categories and organizations. Identify process bottlenecks like high volumes of low-value POs, monitor internal order process compliance and share with Finance the identified sources of non-compliant activity such as after-the-fact POs or split orders to reduce maverick spending.



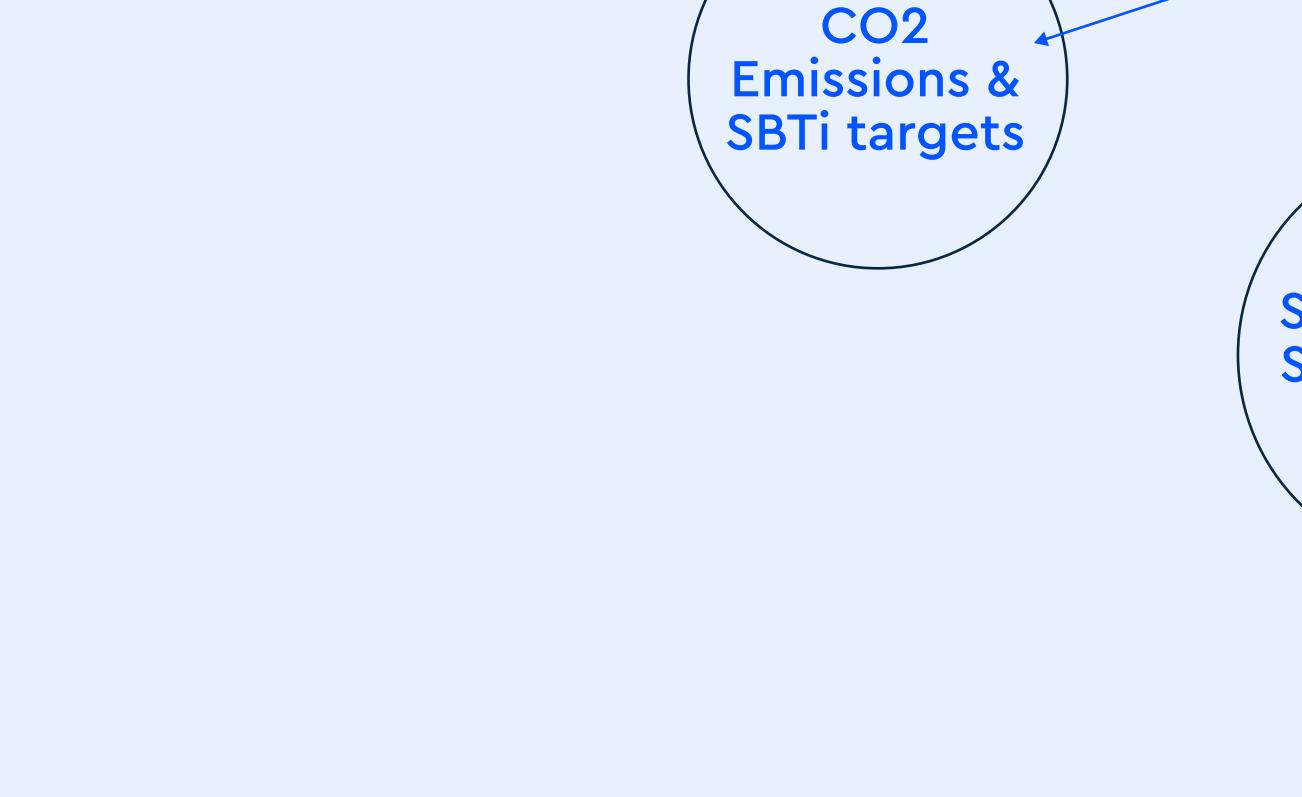
Protect your procurement savings & processes with non-PO spend Insights

No manual work needed with Sievo's non-PO spend Insights. Easily reduce costs and optimize processes with predictive insights on high non-PO spend areas and trace the source by e.g., organizations or categories. Quickly review key analytics for each insight over set periods (e.g., last 3 or 12 months). Minimize risk by acting immediately with guided actions, like creating an initiative or sharing Insights, to address compliance and supplier issues.

Capture more savings with global & local PO price opportunities

Uncover savings opportunities by identifying different prices paid for the same item across various suppliers and regions. Find the most affordable suppliers for each category through Sievo's supplier recommendations within your supplier base.

Minimize transaction fees and other administrative costs as Sievo goes through your high volumes of low-value POs and suggests consolidation opportunities automatically.



#1 Procurement Technology Awarded by SpendMatters

High Business Value

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Best-in-class Data Management

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