

# Next-Gen Procurement. Powered by AI.

Artificial Intelligence (AI) is revolutionizing the landscape of procurement, reshaping traditional paradigms and redefining efficiency. As organizations face increasing complexities in supply chains, market dynamics, and regulatory environments, AI offers a beacon of innovation, providing solutions to streamline operations, mitigate risks, and unlock new avenues of value creation.

## AI in Procurement Analytics

AI-driven analytics empower procurement teams to make more decisions, faster. Procurement analytics utilizes advanced algorithms, machine learning techniques, language models and GenAI to examine large volumes of unstructured data from various sources. These sources can be both internal and external, combining data such as news feeds, sanction lists, public reports and similar with internal documentation. The approach enhances strategic planning and proactive risk management, by identifying patterns, trends, and potential savings opportunities.

### Sievo AI brings your procurement analytics to the next level

At Sievo, we're committed to being at the forefront of innovation in procurement. Our AI-powered solutions are designed to empower procurement professionals at every level, towards driving tangible business results.

## We do not just talk about it - AI is an integral part of our solutions

Sievo AI helps you automate repetitive analytics to shift focus on strategic initiatives

Uncover hidden savings opportunities with round-the-clock **AI-Powered Insights**, continuously scanning for new possibilities

**Automate supplier negotiations** with a click of a button based on ready-made AI-generated Insights

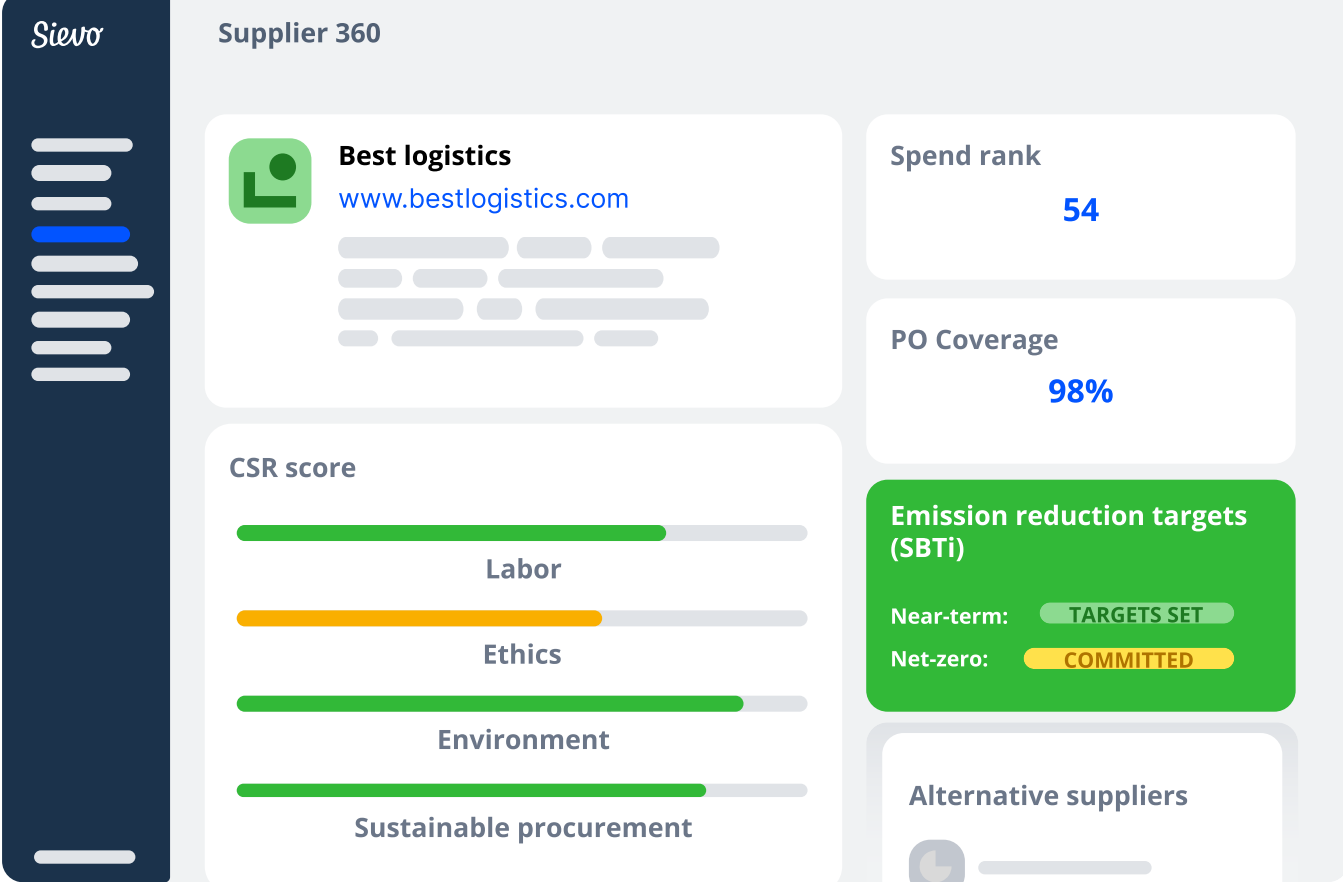
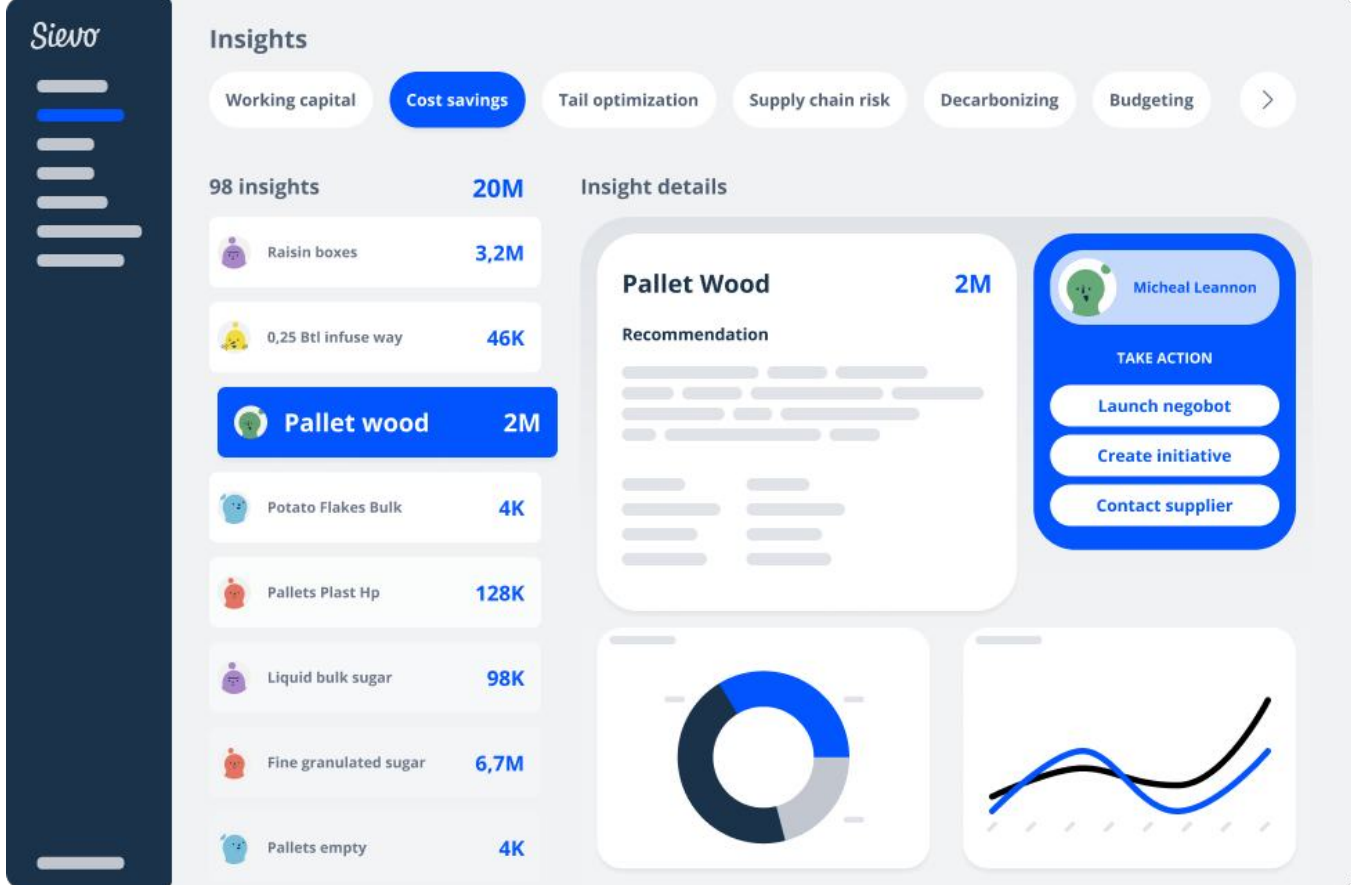
Lower the barrier for advanced spend analytics and automate mundane tasks with our **Self Service GenAI Assistant**

Sievo's AI captures public data and signals potential impacts on your suppliers and spending, such as changes in supplier groups and **SBTi status**.

## Accelerate decision-making: leverage AI to uncover hidden opportunities

### Capture More Savings with Less Effort

Sievo's AI-Powered Insights **expand your savings scope**, covering all your categories as well as **tail spend**, increasing your spend under management and saving you tons of time in manual analysis. Fast-forward the research process and **free up time** for **immediate action**. Improve your procurement agility and **deliver tangible business results faster**.



### Accurate supplier intelligence at your fingertips

Sievo's AI processes and organizes public data, seamlessly integrating all types – paid, unpaid, structured, and free-text – into **comprehensive actionable insights**. Enrich your **internal data** with **third-party** and Sievo's **curated data** via automated data extractions and AI-driven mappings to gain comprehensive **supply chain intelligence**.

“ Sievo's AI-assisted managed collaborative classification capability is one of the most distinct spend data classification systems in the market.



“ The benefits of having AI-harmonized materials are clear! It reduces the complexity, helps us master tail spend and identifies the lowest cost to the product group or item.

Services Sourcing Director from Global Industrial Manufacturing Company

# Industry leading data quality



## 98% Classification Coverage Guarantee

Our AI-powered classification system helps you understand what exactly you are buying at a global scale to the lowest level of granularity.

## 94% Classification Accuracy Guarantee

With our AI-driven classification accuracy guarantee, you can trust the integrity of your data and make more confident decisions with lowest risk of errors.

## 5-15% Material Deduplication Opportunities

Know exactly what you are buying on global and local level. Sievo's AI helps you maximize efficiency and uncover hidden savings opportunities.

## 12 mil. Suppliers Mapped and Enriched with Data

No matter the size or depth of your supplier base, Sievo's AI connects each with additional market and curated peer data to give you a true 360° view of each supplier.

## Procurement excellence for large enterprises

Trusted by globally recognized brands, recognized as a technology leader by top analysts

BOOK DEMO

20+ years of procurement experience

Over 2% of Global GDP processed annually

Near-perfect Customer satisfaction score (9.7 out of 10)

99% customer retention rate