

Maximize savings and reduce risk with clear forecasts

Automate your forecasting process for greater accuracy and detail. Identify cost drivers, anticipate market changes, and act quickly to optimize spend.



Basic in-house tools for direct materials budgeting and forecasting expose you to risks and missed savings

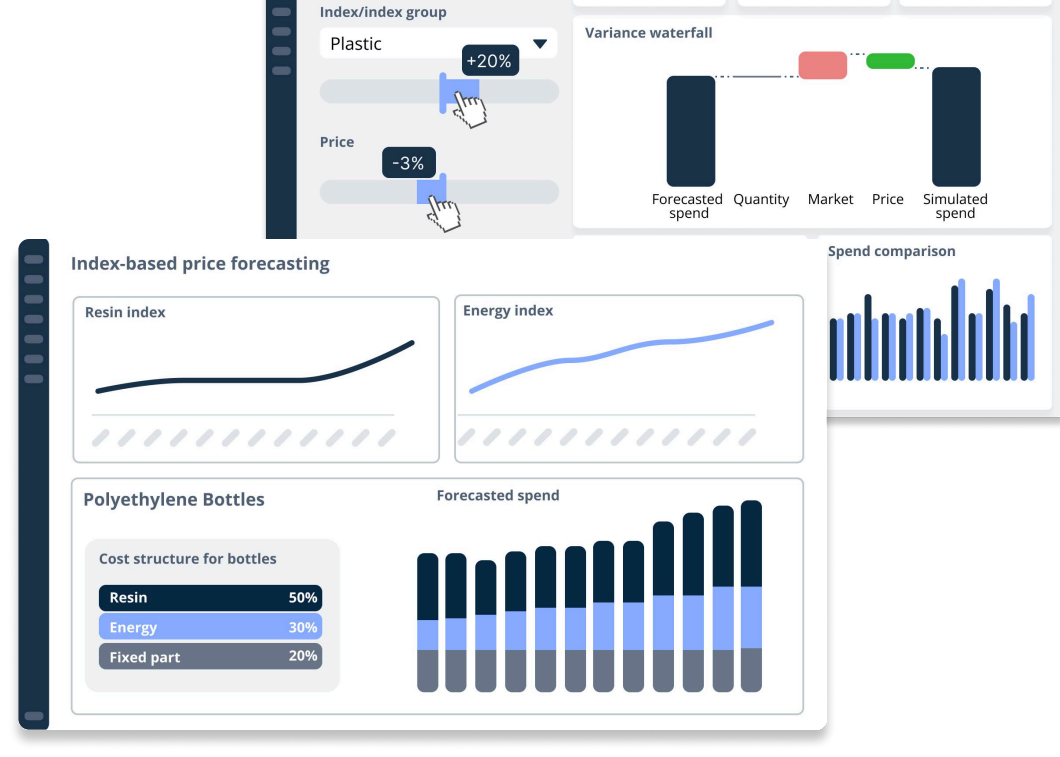
Relying on basic in-house tools for direct materials forecasting exposes your procurement team to significant supply chain risks and inefficiencies. These legacy systems struggle with poor data integration, leading to decisions based on incomplete information, which results in missed savings and suboptimal sourcing strategies. Manual processes and limited analytics not only increase the risk of errors but also prevent your team from anticipating market volatility and identifying key drivers of price variance. This lack of agility and foresight hinders your ability to respond effectively to today's complex global supply chains and proactively manage risk

Accelerate the creation of direct materials budgets and forecasts

Plan with greater accuracy, less effort and reduced organizational friction

Identify savings opportunities early and mitigate risks proactively

Stay ahead of market volatility by automatically integrating external data – such as raw material and energy prices – into your forecasts. This connection enables you to **anticipate cost changes**, quickly assess their impact, and **take preventive action** before risks materialize. **Strengthen your strategic sourcing and risk management** by simulating what-if scenarios to see how different events could affect your future spend.



Forecast						Mass adjust
Material	Supplier	Plant	Mode	Price	Quantity	
			Manual			
			Manual			
			Autopilot			
			Autopilot			
			Autopilot			
			Autopilot			
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Reduce forecasting cycle time by 80%

Reduce manual efforts with automated scenario generation and analytics built for your organization's unique needs. Achieve **ongoing visibility into your financial outlook** with a forecasting process that's not only faster, but also flexible enough to run as often as your business demands. Empower your team to **get answers to critical business questions** with intuitive self-service tools.

Collaborate seamlessly with Finance to achieve aligned business goals

Break down data silos and foster true collaboration with budgeting and forecasting solutions that ensure both Procurement and Finance work from a single, trusted data foundation. **Eliminate finger-pointing and build trust between teams with full transparency**, due to Sievo's built-in accountability features, like automatic change logs and audit trails. Provide procurement results in finance-ready formats, **closing the communication gap between departments**.



Budgeting & planning based on trusted data

Reliable data foundation

Ensure forecasts are grounded in the most reliable data foundation, using high-quality analytics and clean, accurate data, without placing ongoing demands on IT or other resources.

Achieve unparalleled forecasting accuracy

By combining your internal procurement data with Sievo's third-party and community data sources, you gain the reliable foundation needed for precise budget planning and supplier forecasting.

Optimize savings and prevent supply chain disruptions

Gain full visibility into both historical and future spend and their variance, providing the clarity and control needed to optimize costs and prevent disruptions.

Understand how your spend is impacted by market trends

Understand how external market price development impacts your purchasing, to save costs and improve supplier relationships



THE WORLD BANK

Assess global commodity data to understand future market trends.



LONDON METAL EXCHANGE

Follow up on market price developments relevant to your materials.

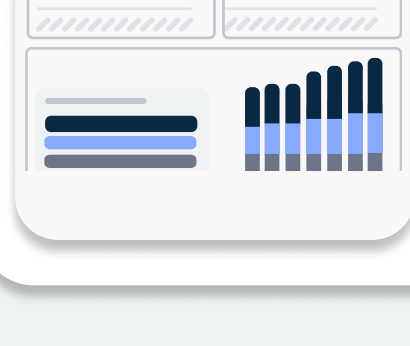
BEROE

A wide variety of commodity and market price data that covers your direct categories.

Can't find your provider on the list? No worries, if there is an API we can make it happen.

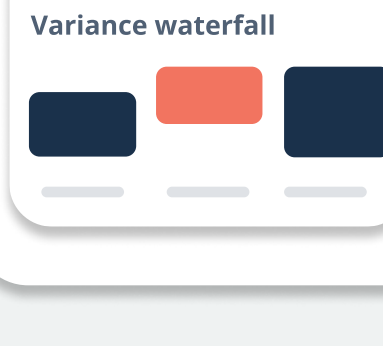
Agile forecasting with built-in accountability features

Index-based forecasting



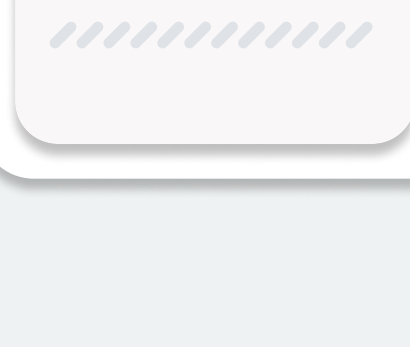
Index-based price forecasting with custom and built-in indexes.

Variance waterfall



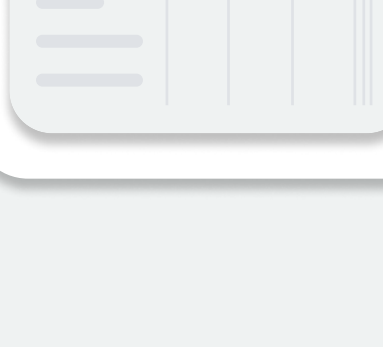
Built-in scenario modeling capabilities tailored for procurement, allowing for effective risk mitigation and "what-if" analyses.

Purchase price variance (PPV)



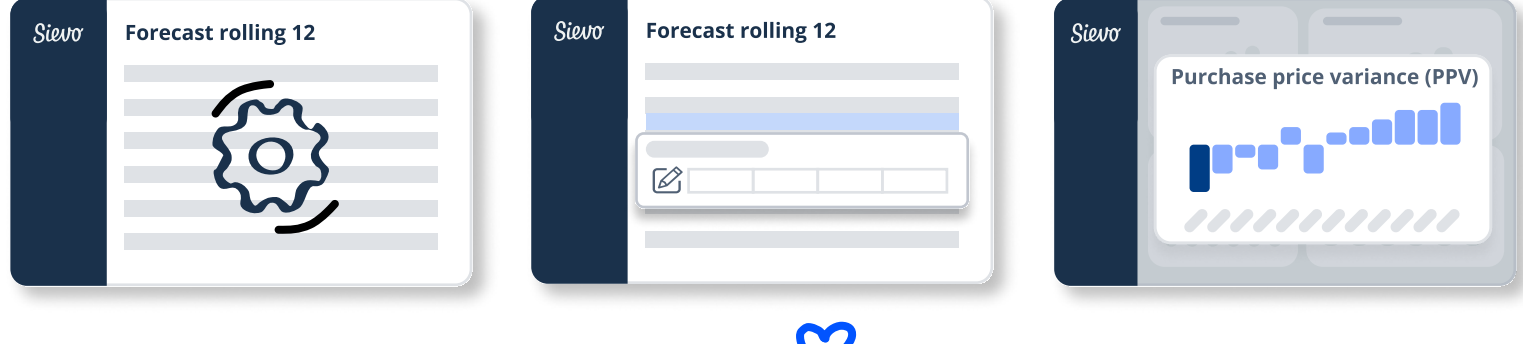
Variance analysis between budgets, forecasts, and actuals for proactive performance measurement.

Built-in accountability features



Built-in accountability features, like automatic change log, and customizable features to support audit trail and validation.

Direct materials cost budgeting or forecasting process



Generate real-time scenarios with your business logic and the latest data

- ✓ Streamlined cross-functional process
- ✓ Automatic change logs & audit trails
- ✓ Pre-built analytics and a self-service tool

• Accurate • Actionable • Granular
Complete visibility into your past and future spend, all in one place with Sievo

“Before Sievo, everybody questioned the data. It was a lot of finger pointing. Now, with the traceability back to our ERP systems, there is a lot more credibility to what we do. It's really been helpful to see a connection to what we present and tracing it right back to the material. We just have better data now to make decisions.”

Christopher Smolyn –
Global Finance Partner at Becton Dickinson

“We needed a tool that we could use cross-functionally so it would serve the purpose of meeting the business needs, but also be fluent, dynamic, and where we could get into more value-added analysis versus just the number-crunching. Sievo helped us realize those goals with their Spend Forecasting solution.”

Michelle Palmquist –
Senior Finance Director, Global Procurement & Contract Manufacturing at Kellogg's

#1 Procurement Technology Awarded by SpendMatters

High Business Value



Best-in-class Spend Analytics



Best AI & Automation Capabilities



Fastest Time to Value



Most Advanced Predictive Insights

Sievo's end-to-end data responsibility (extraction, cleansing, enrichment, harmonization, and classifications), software updates, maintenance, account support, certificates & onboarding materials are all included in Sievo's subscription.